Our \frac{1}{2} strategic priorities





HORIZONTALITY

Advance
horizontality by
ensuring our people
work together for the
benefit of clients

NEW MARKETS

Increase share of revenues from faster-developing markets to 40-45%



Cross-Group client teams



Are we on target?







NEW MEDIA

Increase share of revenues from new media to 40-45%

TECHNOLOGY, DATA & CONTENT*

Maintain share of more measurable marketing services at 50% of revenues



Are we on target?

29%	37.5%	42.5%
2010	2015	2020

Are we on target?

49%	52%	50%
2010	2015	2020

^{*} Also known as Data Investment Management & Application of Technology